about God. And Finney, we're told, witnessed to the man and he was converted on the spot. Well, people don't walk up to me that way on the street. It isn't because I don't have a great name. It isn't because a lot of people don't know me. The both of those things may be true, but the reason for personal defeatism in many Christians' lives is the fact that people don't know that God is with them. We don't witness to it, we don't attest to it, and above all, we get so concerned with the externals that the heart is forgotten. Zechariah says, this is not the way it's to be before God. Heart religion is the religion, if you please and that is the worship of God. Now I get concerned with the externals. I've become terribly aware of my necktie problem. I wasn't aware of it at all until I was married, and I wasn't aware of it then for three or four years, but a couple of the students at the Seminary began criticizing my neckties. And a fellow would say to me, the man who runs our bookstore, he said, huh, there you are again, the fourth day this week wearing a tie that conflicts with your suit. I don't see the colors that well. I don't know whether it conflicted with the suit or not. He says, everybody knows that dark brown and dark blue don't go together. I've got on my dark brown suit, I've got on my dark blue tie. I thought they looked good together. In fact, I thought they were the same color. Everybody, he says, everybody knows you have the worst taste in the School. Well, that concerns me. I don't want people to think that way, so for the past two or three months, at least, I've been saying to my wife, what tie matches this suit. If this tie doesn't match, it isn't my fault. All right. Now that is a concern with the externals, you see. As long as I'm concerned with the externals, merely that I'm able to do a good job for Christ, there's nothing